



## **Daniel E. McKew, President**

A Baltimore native, Daniel E. McKew has a well-diversified background in lending, marketing, finance, credit and operations and has a proven ability to implement strategic business plans of growth and profitability in national and global markets.

A 20-year veteran of the banking industry, McKew joined CFG Community Bank as president in November 2011 after serving as president of Baltimore-based 1<sup>st</sup> Mariner Bank. Prior to that, McKew served as CEO of SunTrust Equipment Finance & Leasing Corp. in Towson, where he ran the company's \$6.8 billion leasing business.

From 1991 to 1997, McKew held various roles on the executive leadership team at Signet Leasing & Financial Corporation, a subsidiary of Signet Bank that provided tax advantaged leasing, tax exempt leasing, and direct lending. During his tenure as managing director and chief operating officer, McKew implemented numerous process changes that helped the bank-owned subsidiary more than double its size and profit in three years.

In July 1997, McKew was hired by Crestar Bank as a consultant to develop a business plan to establish an equipment finance company. SunTrust Bank purchased Crestar in 1998, and was one of four finance companies owned by the bank. SunTrust later decided to consolidate the four organizations under single management, naming McKew President and CEO of SunTrust Equipment Finance and Leasing Corporation (STEFL) on January 1, 2000. Under his leadership, STEFL became one of the most respected finance companies in the industry. With annual double-digit growth in assets and profitability, limited losses and limited attrition, the company was a model of efficiency growing to 7<sup>th</sup> largest bank-owned leasing company.

McKew is the recipient of several industry awards from the ELFA and several community awards for work in his neighborhood. He has served on numerous boards for a variety of organizations including Injured Workers Insurance Fund and Equipment Leasing and Finance Association.

McKew holds a master's degree in business administration from Loyola University of Maryland and is a Certified Public Accountant in the State of Maryland.